

# **INSURANCE PRE-LICENSE COURSES**

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***CERTIFIED BY  
THE LOUISIANA DEPARTMENT OF INSURANCE  
for  
PRE-LICENSE COURSE CREDIT***

***40 HOUR  
LIFE, HEALTH,  
AND ACCIDENT  
INSURANCE COURSES  
(SEE PAGE 2 FOR DETAILS)  
\$195***

***40 HOUR  
PROPERTY  
AND CASUALTY  
INSURANCE COURSES  
(SEE PAGE 3 FOR DETAILS)  
\$195***

**GUARANTEED TO PASS - 1ST TIME - OR YOUR MONEY BACK!**  
(See Back Page for Complete Written Agreement)

**Classroom Locations**

**METAIRIE**

***2601 North Hullen St., Suite 210***

**BATON ROUGE**

***4324 Sherwood Forest Blvd., Suite 150***

**DONALDSON  
EDUCATIONAL SERVICES**

# LIFE, HEALTH AND ACCIDENT INSURANCE 40-HOUR LOUISIANA LICENSE COURSE

Locations in Metairie & Baton Rouge

## COURSE CURRICULUM

*150 Question Test - Allowed 2.5 Hours*

| <b>SUBJECT</b>   | <b>% OF TEST</b> |
|--|------------------|
| <i>Insurance Regulation</i>                                  | 6%               |
| <i>General Insurance</i>                                     | 5%               |
| <i>Life Insurance Basics</i>                                 | 13%              |
| <i>Life Insurance Policies</i>                               | 8%               |
| <i>Life Ins. Policy Provisions, Options &amp; Riders</i>     | 13%              |
| <i>Annuities</i>   | 5%               |
| <i>Fed. Tax Considerations for Life Ins. &amp; Annuities</i> | 2%               |
| <i>Qualified Plans</i>                                       | 2%               |
| <i>Health Insurance Basics</i>                               | 10%              |
| <i>Individual Health Ins. Policy General Provisions</i>      | 5%               |
| <i>Disability Income &amp; Related Insurance</i>             | 3%               |
| <i>Medical Plans</i>   | 9%               |
| <i>Group Health Insurance</i>                                | 6%               |
| <i>Dental Insurance</i>                                      | 1%               |
| <i>Ins. for Sr. Citizens &amp; Special Needs Individuals</i> | 11%              |
| <i>Federal Tax Considerations for Health Ins.</i>            | 1%               |

## METAIRIE COURSE DATES

| <b>Course #</b> | <b>Course Days</b> | <b>Course Dates</b> | <b>Total Hours</b> |
|-----------------|--------------------|---------------------|--------------------|
| LM201           | Mon – Thu          | 1/16 – 1/19         | 40                 |
| LM202           | Mon – Thu          | 2/6 – 2/9           | 40                 |
| LM203           | Mon – Thu          | 2/27 – 3/1          | 40                 |
| LM204           | Mon – Thu          | 3/19 – 3/22         | 40                 |

## BATON ROUGE COURSE DATES

| <b>Course #</b> | <b>Meeting Days</b> | <b>Course Dates</b> | <b>Total Hours</b> |
|-----------------|---------------------|---------------------|--------------------|
| LB201           | Wed – Sat           | 1/11 – 1/14         | 40                 |
| LB202           | Mon – Thu           | 1/30 – 2/2          | 40                 |
| LB203           | Mon – Thu           | 2/27 – 3/1          | 40                 |
| LB204           | Tue – Fri           | 3/26 – 3/29         | 40                 |

## TUITION

**\$195**

## COURSE MEETING TIME

**8:00am - 5:00pm**

***Want to take Life or Health only?***

### INCLUDED WITH YOUR TUITION:

- *Complete Course Manual which covers in detail every topic covered on the license exam*
- *Online practice package which includes hundreds of practice questions by topic and full-length practice exams (this is a \$60 value FREE!)*

***Call our office to find out how!***

***Visit us on the web at:***

**[www.donaldsoneducation.com](http://www.donaldsoneducation.com)**

*Have a question? Call us at 1-800-257-2741 and one of our friendly Customer Service Representatives will be happy to assist you!*

# **PROPERTY AND CASUALTY INSURANCE 40-HOUR LOUISIANA LICENSE COURSE**

*Locations in Metairie, Baton Rouge & Shreveport*

## **COURSE CURRICULUM**

***150 Question Test - Allowed 2.5 Hours***

| <b><u>SUBJECT</u></b>                           | <b><u>% OF TEST</u></b> |
|---|-------------------------|
| <i>Insurance Regulation</i>                     | 7%                      |
| <i>General Insurance</i>                        | 5%                      |
| <i>Property &amp; Casualty Insurance Basics</i> | 16%                     |
| <i>Dwelling Policy (Louisiana Specific)</i>     | 7%                      |
| <i>Homeowners Policy</i>                        | 15%                     |
| <i>Auto Insurance</i>                           | 11%                     |
| <i>Commercial Package Policy (CPP)</i>          | 16%                     |
| <i>Business Owners ('89) Policy</i>             | 6%                      |
| <i>Workers Compensation Insurance</i>           | 9%                      |
| <i>Other Coverages &amp; Options</i>            | 8%                      |

## **METAIRIE COURSE DATES**

| <b><u>Course #</u></b> | <b><u>Course Days</u></b> | <b><u>Course Days</u></b> | <b><u>Total Hours</u></b> |
|------------------------|---------------------------|---------------------------|---------------------------|
| PM201                  | Wed – Sat                 | 1/11 – 1/14               | 40                        |
| PM202                  | Mon – Thu                 | 2/13 – 2/16               | 40                        |
| PM203                  | Mon – Thu                 | 3/12 – 3/15               | 40                        |

## **BATON ROUGE COURSE DATES**

| <b><u>Course #</u></b> | <b><u>Meeting Days</u></b> | <b><u>Course Days</u></b> | <b><u>Total Hours</u></b> |
|------------------------|----------------------------|---------------------------|---------------------------|
| PB201                  | Thu – Sun                  | 1/26 – 1/29               | 40                        |
| PB202                  | Thu – Sun                  | 2/23 – 2/26               | 40                        |
| PB203                  | Thu – Sun                  | 3/22 – 3/25               | 40                        |

## **TUITION**

**\$195**

## **COURSE MEETING TIME**

**8:00am - 5:00pm**

***Visit us on the web at:***

**[www.donaldsoneducation.com](http://www.donaldsoneducation.com)**

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## **INCLUDED WITH YOUR TUITION:**

- ***Complete Course Manual which covers in detail every topic covered on the license exam***
    - ***Practice quizzes and exams to help you prepare***
  - ***Optional Exam Simulator package which includes hundreds of practice questions by topic***
    - ***and several full-length practice exams***
-

**REGISTRATION/ORDER FORM**

**HOW TO REGISTER/ORDER**

**To Register / Order By Phone:**  
Call (504) 456-1785 in the Greater New Orleans area, or call state wide toll free 1-800-257-2741. Have your credit card ready.

**To Register / Order By Fax:**  
Fill out this order form and fax it to (504) 456-1789.

**To Register / Order By Mail:**  
Fill out this form and mail to:  
Donaldson Educational Services  
P. O. Box 8767, Metairie, LA 70011 along with your check or credit card information.

**To Register online:**  
Log on to [www.donaldsoneducation.com](http://www.donaldsoneducation.com)

**Shipping And Delivery:**  
All orders will be shipped the same day they are received. Allow 3-4 days.

**Quick Delivery:**  
Overnight and other express methods of shipping are available. There will be a \$5.00 surcharge plus the actual shipping charge for this service.

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**REGISTRATION / ORDERING INFORMATION**

Name \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

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**METHOD OF PAYMENT**

**Payment by Credit Card:**  
Please Complete the following information.  
\_\_\_ Visa \_\_\_ MC \_\_\_ AmEx \_\_\_ Discover

Card Number \_\_\_\_\_

Expiration Date \_\_\_\_\_

Verification Number \_\_\_\_\_

Person's Name On Card \_\_\_\_\_

**Check by Phone or Fax:**  
Please complete the following information:  
(Do not Fill in If Mailing Check).

Name On Account \_\_\_\_\_

Bank Routing Number \_\_\_\_\_

**THE LIFE, HEALTH AND ACCIDENT PRE-LICENSE COURSE AND THE PROPERTY AND CASUALTY PRE-LICENSE COURSE ARE APPROVED BY THE LA. DEPT. OF INSURANCE**

**WRITTEN GUARANTEE**

**GUARANTEED TO PASS 1<sup>ST</sup> TIME OR WE WILL PAY FOR YOUR RE-TAKE!!**  
Any student that follows completely the "DONALDSON SYSTEM" and fails the license exam will have the right to re-attend the course absolutely free as our way to show our commitment to your success. The complete "DONALDSON SYSTEM" includes taking the Pre-License Course, purchasing the textbook from Donaldson and completing your course in the required time-frame.

**3 STEPS TO OBTAIN YOUR LOUISIANA INSURANCE LICENSE**

**STEP 1: ENROLL IN CLASS**  
You may register by phone, fax or mail, online, or in person. Simply follow the instructions on the left side of this page.  
**STEP 2: APPLY FOR LICENSE AND EXAM**  
Donaldson will provide you with all of the forms and applications needed to apply for your license and register for the exam. This is included with your paid tuition to Donaldson.  
**STEP 3: TAKE THE TEST – and PASS!!**  
Bring two forms of I.D. and 2 #2 pencils with you to the testing center.

**TO ENROLL IN CLASS**

**BY PHONE:**  
**NEW ORLEANS**  
**(504) 456-1785**  
**STATEWIDE TOLL FREE**  
**1-800-257-2741**  
**BY FAX – 24 HOURS**  
**(504) 456-1789**

**BY MAIL:**  
Fill out this form and mail to:  
Donaldson Educational Services  
P. O. Box 8767  
Metairie, LA 70011  
**IN PERSON**  
Donaldson Office and Classroom  
2601 N. Hullen St.  
Suite 210  
Metairie, LA 70002

**ENROLLMENT / ORDER FORM**

| Program Number  | Date(s) | Hours | Fee   | Total          |
|---|---------|-------|---|----------------|
|   |         | 40    | \$  |                |
| <b>TEXTBOOKS (Included if paying full tuition)</b>    |         |       |   |                |
|   |         |       |   |                |
|   |         |       | <b>Life, Health, and Accident Pre- License Book</b> | <b>\$40.00</b> |
|   |         |       | <b>Property and Casualty Pre-License Book</b>       | <b>\$40.00</b> |
| <b>SHIPPING &amp; HANDLING (FOR BOOK ORDERS ONLY)</b> |         |       |   | <b>\$7.00</b>  |
| <b>***GRAND-TOTAL***</b>                              |         |       |   |                |

**DONALDSON**  
EDUCATIONAL SERVICES  
2601 N Hullen St., Ste 210  
Metairie, LA 70002

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